

Careers in the Supply Chain

PRESIDENT

National Occupational Classification Code – 0016

Alternative Titles:

- chief financial officer (CFO) - urban transit system
- corporate controller, logging company
- executive vice-president – railway
- general manager, trucking company
- president, residential construction company
- publisher
- vice-president, finance - mining company
- vice-president, marketing - airline



Industry Description

Presidents of a company plan, organize, direct, control and evaluate, through middle managers, goods production, utility, transportation, and construction companies. They formulate policies, which establish the direction to be taken by these companies, either alone or in conjunction with other members of a board of directors.

General Job Description

Presidents of a company establish objectives for the company and formulate or approve policies and programs. They authorize and organize the establishment of major departments and associated senior staff positions.

Job Functions

Presidents perform some or all of the following duties:

- Allocate material, human and financial resources to implement company policies and programs; establish financial and administrative controls; formulate and approve promotion campaigns; and approve overall personnel planning.
- Select middle managers, directors or other executive staff.
- Co-ordinate the work of regions, divisions or departments.
- Represent the company or delegate representatives to act on behalf of the company in negotiations or other official functions.

Physical Demands Analysis

- There is a frequent need to exert mental effort, including prioritizing multiple demands and projects, and unpredictable demands for assistance from management and employees.
- Often required to work with fixed and competing deadlines, and to perform tasks that could be considered highly stressful and highly confidential in nature.
- Work in a typical office environment under conditions of minor risk or injury; also exposed to all areas of the plant, so may be infrequently exposed to noise, equipment, changes in temperature.
- Frequent interruptions, often irregular hours depending on issues.

Position Expectations

Essential Skills	
Reading Text	3
Document Use	2
Computation	2
Writing	3
Oral Communication	3
Thinking Skills	3
Working with Others	2
Computers	2
Continuous Learning	3

Scale: 0 = n/a, 1 = minimal, 2 = moderate, 3 = high

Salary Range

Visit Working in Canada, at <http://workingincanada.gc.ca/welcome.do?lang=en>, to get current information about this position, including salary information.

Pre-employment Skills

- A university degree or college diploma in engineering, business administration, commerce or other discipline related to the company's product is usually required.
- Several years of experience as a middle manager in goods production, utilities, transportation or construction are usually required.
- Specialization in a particular functional area or product may occur, either through specific university or college training in that area or through previous experience.
- Senior managers in finance usually require a professional accounting designation.

Find information about supply chain-related educational offerings across Canada in the CSCSC's education compendium, at <http://www.supplychaincanada.org/en/education-information>.

Career Levels/Years of Experience

Career Levels	Position	Average Experience	
		From	To
1	President	7 years	10 years+

References

- NOC (National Occupational Classification Codes), Government of Canada – <http://www5.hrsdc.gc.ca/NOC/English/NOC/2011/Welcome.aspx>
- Essential Skills – <http://www.hrsdc.gc.ca/eng/workplaceskills/LES/index.shtml>